



SPARTAN CHASSIS, INC.
A SPARTAN MOTORS COMPANY

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Spartan Chassis Sets Records at Technical Training Event

CHARLOTTE, Mich. – Oct. 29, 2012 – Spartan Chassis, Inc., a subsidiary of Spartan Motors, Inc. (NASDAQ: SPAR) concluded its 18th Annual Fire Truck Training Conference (FTTC) in Lansing, Michigan and achieved a number of milestones validating Spartan’s leadership role in the emergency response industry.

- Spartan Chassis established a new standard by providing the most comprehensive airbag system training, following the launch of its industry-leading Advanced Protection System (APS) in August 2012
- Over 165 Fire Truck Technicians attended the event for comprehensive service training on Spartan Chassis products
- Spartan Chassis Associate, Greg T. Rinehart, has achieved EVT Proctor status and can provide customer training as needed at the Spartan Chassis HQ in Charlotte, MI.
- Over 195 EVT certification tests were completed during the event

The FTTC conference featured more than 40 seminars with a focus on three professional tracks including: (i) basic operation and maintenance, (ii) service repair, (iii) heavy repair. Each seminar offered fire truck service personnel a comprehensive understanding and hands-on demonstrations of vehicle components and systems.

Courses were led by training specialists from Spartan Chassis in partnership with major suppliers of emergency response equipment and systems. Technicians prepared for Emergency Vehicle Technician (EVT) certification exams that were held during the week. Preventative maintenance continued to be the focus of the event, which was attended by technicians from across North America and Canada, as Spartan Chassis anticipates growth in the number of departments that will perform their own vehicle inspections, preventative maintenance and repairs.

“Holding down the cost of repairs, increasing safety and minimizing equipment downtime have always been a focus, but are now major priorities for fire departments already facing intense financial pressures,” said Bill Foster, co-founder and Vice President, Spartan Motors. “Technology, emissions, safety standards and customization add complexity to the chassis we manufacture. Communities depend on these vehicles to keep them safe and it is vital that we offer the formal training needed by technicians to maintain and service our products to help keep them operational.”

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About Spartan Chassis

Spartan Chassis, Inc., a subsidiary of Charlotte, Mich.-based Spartan Motors, Inc. (NASDAQ: SPAR), is a world-class leader in the engineering, manufacturing and marketing of chassis and aftermarket parts for emergency response, recreational vehicle (RV), defense and specialty vehicles. End users recognize and request the Spartan Chassis brand, which consistently delivers superior performance, exceptional safety ratings, and innovations which distinguish the company from the competition. Visit Spartan Chassis at www.spartanchassis.com.

About Spartan Motors

Spartan Motors, Inc. designs, engineers and manufactures specialty chassis, specialty vehicles, truck bodies and aftermarket parts for the recreational vehicle (RV), emergency response, government services, defense, and delivery and service markets. The Company's brand names - Spartan™, Crimson Fire™, Crimson Fire Aerials™, and Utilimaster® - are known for quality, value, service and first-to-market innovation. The Company employs approximately 1,700 at facilities in Michigan, Pennsylvania, South Dakota, Indiana, Florida, and Texas. Spartan reported sales of \$481 million in 2010 and is focused on becoming a global leader in the design, engineering and manufacture of specialty vehicles and chassis. Visit Spartan Motors at www.spartanmotors.com.

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